CARTON OUTLETS / DORAL BUY 1 CARTON GET 5 PACKS FREE

REVIEW THIS LIST OF STORES AND ADD / DELETE STORES AS NECESSARY.
(BE SURE TO REMOVE ANY PM EXCLUSIVE / RJR LOCKOUTS THAT MAY BE INCLUDED)

RETURN TO JUDY BY 7/21/97 (RENAME FILE TO MAINTAIN ANY UPDATES)

S/REP	R/REP	SIS#	ACCOUNT NAME	ADDRESS	CITY	STATE	SEG	VAP SIS	VAP WHLSR NAME	VAP SUPPLY
162202	0	269018	WATERLOO NEWS	18 E MAIN ST	WATERLOO	NY	TB	26300	AUER & COMPANY	0
162202	162232	608027	DUNDEE'S NEWSTAND	39 WATER STREET	AUBURN	NY	CS	278580	HERKIMER WHOLE. CO.	0
162202	162239	171473	SHAMPINE'S TOBACCO/L	322 STATE ST	CARTHAGE	NY	CS	468800	NO COUNTRY CANDY&TOB	0
162202	162232	269012	D & M GROCERY	14 SWIFT ST	WATERLOO	NY	CS	533288	JONES MCINTOSH INC	0
162202	162232	744019	CHAIN'S SMOKESHOP	76 OVID ST	SENECA FALLS	NY	CS	533288	JONES MCINTOSH INC	6513
162202	162236	304743	NICHOLS NEWS & VAR	80 MAIN ST	CAMDEN	NY	TB	570300	SCHEIDELMAN, INC	0
162204	162223	735443	MR B'S TOBACCO SHOP	58 SALEM AVE	CARBONDALE	PA	TB	94931	MID VALLEY CANDY	0
162204	162224	281946	B&R DISTRIBUTOR	65 BRIDGE ST	TUNKHANNOCK	PA	CS	162800	N.DRESSLER T/A KLEIN	0
162204	162224	691152	COUNTRY SMOKE SHOP	RR 6	TUNKHANNOCK	PA	TB	162800	N.DRESSLER T/A KLEIN	973842
162204	0	762554	SUMMIT CIGAR &	CIGARETTE SHOP	CLARKS SUMMIT	PA	TB	162800	N.DRESSLER T/A KLEIN	0
162204	162226	621026	DAHULICH DIST. INC.	DBA WOLCOTTS BEV&TOBACCO	ENDICOTT	NY	CS	278580	HERKIMER WHOLE. CO.	9023573
162204	162226	762390	NICKS NEWS	144 COURT ST	BINGHAMTON	NY	TB	447000	MUTUAL WHOLSALE SERV	0
162205	162230	760323	CENTRAL VARIETY	302 S SALINA ST	SYRACUSE	NY	TB	26300	AUER & COMPANY	0
162205	162230	171656	DURSTONS	515 W GENESEE ST	SYRACUSE	NY	TB	533288	JONES MCINTOSH INC	0
162205	162230	375584	OLYMPIC NEWS	109 S WARREN ST	SYRACUSE	NY	TB	533288	JONES MCINTOSH INC	0
162206	162233	177340	PALACE CIGAR STORE	277 MAIN ST	ONEONTA	NY	TB	194040	FINKLE DIST INC	906305
162206	162236	172170	BILLS VARIETY	504 W THOMAS ST	ROME	NY	TB	278580	HERKIMER WHOLE. CO.	9006040
162206	162235	243850	GIL MERRILL ENT, INC	55 CENTRAL PLAZA	ILION	NY	CS	278580	HERKIMER WHOLE. CO.	9031345
162206	162235	679199	MADIA'S NEWS 2	1003 COURT ST	UTICA	NY	TB	278580	HERKIMER WHOLE. CO.	9090382
162206	162234	745944	SMOKEY'S	266 N MAIN ST	HERKIMER	NY	TB	278580	HERKIMER WHOLE. CO.	0
162206	162234	762374	TOWNE CRIER	148 N MAIN ST	HERKIMER	NY	TB	278580	HERKIMER WHOLE. CO.	9016270
162206	162233	716109	J&K CORNER CIGAR	25 N BROAD ST	NORWICH	NY	TB	447000	MUTUAL WHOLSALE SERV	0
162206	162233	294072	ETC ETC	ROUTE 23	ONEONTA	NY	TB	533288	JONES MCINTOSH INC	0
162206	162235	474918	WEST SIDE DINER	607 VARICK ST	UTICA	NY	CS	533288	JONES MCINTOSH INC	0
162208	0	746242	BACK MOUNTAIN TBCO	ROUTE 309 415 PLAZA	DALLAS	PA	CS	94931	MID VALLEY CANDY	0
162208	162221	091832	WEST END BEVERAGE	RT 209	GILBERT	PA	CS	162800	N.DRESSLER T/A KLEIN	0
162208	162220	185047	MATUS NEWS	39 E MAIN ST	PLYMOUTH	PA	TB	162800	N.DRESSLER T/A KLEIN	0
162208	162220	185578	ANTHRACITE NEWSTAND	1 E MARKET ST	WILKES BARRE	PA	TB	162800	N.DRESSLER T/A KLEIN	0
162208	162222	455310	CHERRYS DISCOUNT	115 S MAIN ST	OLD FORGE	PA	CS	162800	N.DRESSLER T/A KLEIN	0
162208	162224	516457	LAUBACH, INC.	547 E 8TH ST	BERWICK	PA	CS	162800	N.DRESSLER T/A KLEIN	0

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S/REP	R/REP	SIS #	ACCOUNT NAME	ADDRESS	CITY	STATE	SEG	VAP SIS	VAP WHLSR NAME	VAP SUPPLY
162208	162220	568295	FRANKS NEWSTAND	4 S MAIN ST	WILKES BARRE	PA	TB	162800	N.DRESSLER T/A KLEIN	0
162208	162220	613093	LEO MATUS	46 PUBLIC SQ	WILKES BARRE	PA	TB	162800	N.DRESSLER T/A KLEIN	0
162208	162220	621400	SMOKE SIGNALS	120 S RIVER ST	PLAINS	PA	CS	162800	N.DRESSLER T/A KLEIN	0
162208	162222	662762	WILLIAMS ST NEWS	5 WILLIAM ST	PITTSTON	PA	TB	162800	N.DRESSLER T/A KLEIN	0
162208	0	705051	PITTSTON CANDY	197 BROAD ST	PITTSTON	PA	CS	162800	N.DRESSLER T/A KLEIN	0
162208	0	758256	KIRBY PARK NEWS	195 MARKET ST	KINGSTON	PA	TB	162800	N.DRESSLER T/A KLEIN	0
162208	162224	775325	DRIVE IN FOOD STORE	401 MILL ST	DANVILLE	PA	CS	162800	N.DRESSLER T/A KLEIN	0
162208	162222	777313	HARMONY BEVERAGE	ROUTE 940	BLAKESLEE	PA	CS	162800	N.DRESSLER T/A KLEIN	0
162208	162220	643077	DUNDEE BEVERAGE	2297 SANS SOUCI PKY	WILKES BARRE	PA	CS	332400	KEYCO DIST. INC.	0
162208	162224	775729	FINNS NEWS AGENCY	9E MAIN ST	BLOOMSBURG	PA	TB	332400	KEYCO DIST. INC.	0
162208	162220	185163	MALS SMOKE SHOP	247 S MAIN ST	WILKES BARRE	PA	TB	332880	KEY STORES	0
162208	162224	776727	RUMINSKIS GROC	825 S PROSPECT ST	NANTICOKE	PA	CS	332880	KEY STORES	0
162208	162220	777228	BEER SUPER	223 SPRING ST	WILKES BARRE	PA	CS	332880	KEY STORES	0
162209	162222	412784	MONTAGE TOBACCO	632 DAVIS ST	SCRANTON	PA	CS	94931	MID VALLEY CANDY	0
162209	162223	673294	ONE STOP TOB SHOP	725 S MAIN AVE	SCRANTON	PA	TB	94931	MID VALLEY CANDY	0
162209	0	185983	JUNIORS	419 GEORGE ST	THROOP	PA	TB	162800	N.DRESSLER T/A KLEIN	0
162209	162227	186085	WEINGERS	1206 MAIN ST	HONESDALE	PA	TB	162800	N.DRESSLER T/A KLEIN	0
162209	162223	469492	TOBACCO ROAD I INC	BOX 704	MAYFIELD	PA	CS	162800	N.DRESSLER T/A KLEIN	0
162209	162227	584016	TOBACCO ROAD II INC	BOX 3	HONESDALE	PA	CS	162800	N.DRESSLER T/A KLEIN	0
162209	162222	646088	TOBACCO ROAD 111	RT 590	HAMLIN	PA	CS	162800	N.DRESSLER T/A KLEIN	0
162209	162223	660922	DISCOUNT TOBACCO SHP	1129 MAIN ST	PECKVILLE	PA	CS	162800	N.DRESSLER T/A KLEIN	0
162209	162222	687425	TOBACCO ROAD IV	ROUTE 940 MT POCONO PLAZA	MOUNT POCONO	PA	CS	162800	N.DRESSLER T/A KLEIN	0
162209	162221	739242	TOBACCO ROAD V	FOUNTAIN SPRING RT 611	TANNERSVILLE	PA	CS	162800	N.DRESSLER T/A KLEIN	0
162209	162221	748858	THE TOBACCO STOP	8 VILLAGE CTR	E STROUDSBURG	PA	CS	162800	N.DRESSLER T/A KLEIN	0
162210	162227	738953	TOBACCO ROAD VI	WESTFALL TOWN CENTER	MATAMORAS	PA	CS	162800	N.DRESSLER T/A KLEIN	0
162210	162233	178194	CORNER STORE	37 S MAIN ST	LIBERTY	NY	TB	203290	HARRY FOURTUNIS INC	0
162210	162227	650720	GOLDEN EMBERS TOBACC	23 NORTH ST	MIDDLETOWN	NY	TB	203290	HARRY FOURTUNIS INC	0
162210	162227	250219	JOE ROTAS	288 BROADWAY	MONTICELLO	NY	TB	442680	MOUNTAIN CANDY & CIG	927038
162210	162233	594068	CATSKILL DISCOUNT BV	190 MILL ST	LIBERTY	NY	CS	442680	MOUNTAIN CANDY & CIG	921114
162210	162233	751197	BEZ ENTERPRISES	DBA COOKS	SIDNEY	NY	CS	442680	MOUNTAIN CANDY & CIG	0

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S/REP	R/REP	SIS#	ACCOUNT NAME	ADDRESS	CITY	STATE	SEC	VAP SIS#	VAP WHLSR NAME	VAP SUPPL#
162301	163829	717500	MCGREGOR'S PHARMACY	476 MAIN ST	WINOOSKI	VT	CS	281200	HIBBERT & MCGEE INC	0
162301	162323	633761	MINOR'S DISCOUNT BEV	375 LAKE ST	ST ALBANS	VT	CS	315288	DOWLINGS INC.	2684
162301	162323	743959	ALBURG GO GO MART	RR2 ALBURG	ALBURG	VT	CS	315288	DOWLINGS INC.	0
162301	162323	177803	RICHARDS GROCERY	71 JOHNSON AVE	PLATTSBURGH	NY	CS	356150	LAVIN CANDY COMPANY	0
162301	162323	568572	EXPRESS LANE	20 BROAD ST	PLATTSBURGH	NY	CS	356150	LAVIN CANDY COMPANY	0
162302	162320	177009	JACOB & TONEYS IGA	157 MAIN ST	WARRENSBURG	NY	CS	160600	DONAHUE TOBACCO CO	0
162302	162320	177011	BOB'S VARIETY	47 SOUTH STREET	GLENS FALLS	NY	CS	160600	DONAHUE TOBACCO CO	0
162302	162320	177038	SCOTTIES VARIETY	20 MAIN ST	GRANVILLE	NY	TB	160600	DONAHUE TOBACCO CO	0
162302	162320	566184	MINOQUE'S BEVERAGE	AVIATION ROAD	QUEENSBURY	NY	CS	160600	DONAHUE TOBACCO CO	0
162302	162321	566187	MINOQUE'S BEVERAGE	16 WEST AVE	SARATOGA SPRING	NY	CS	160600	DONAHUE TOBACCO CO	0
162302	162320	452987	EZ DUZZIT	75 SARATOGA AVE	SOUTH GLENS FAL	NY	CS	194040	FINKLE DIST INC	0
162302	162320	722178	THE STORE	139 MAIN ST	WARRENSBURG	NY	CS	194040	FINKLE DIST INC	0
162302	162325	048345	PAULINS, INC.	BANK STREET	NO BENNINGTON	VT	CS	204600	SAM FRANK INC	0
162302	162325	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT	CS	211050	J.GALANES & SONS INC	0
162303	162324	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY	CS	194040	FINKLE DIST INC	0
162303	162234	177253	NAIFS GROCERY	251 N MAIN ST	GLOVERSVILLE	NY	CS	194040	FINKLE DIST INC	0
162303	162234	363861	FT PLAIN NEWS	58 MAIN ST	FORT PLAIN	NY	TB	194040	FINKLE DIST INC	0
162303	162322	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY	CS	194040	FINKLE DIST INC	0
162303	162324	767356	FIVE CORNER ATLANTIC	378 MARIAVILLE RD	SCHENECTADY	NY	CS	194040	FINKLE DIST INC	0
162303	162324	700451	RODDERDAM NEWS	1506 ALTAMONT AVE	SCHENECTADY	NY	TB	278580	HERKIMER WHOLE. CO.	0
162303	162234	177362	MILLERS NEWS STORE	48 CHURCH ST	CANAJOHARIE	NY	TB	533288	JONES MCINTOSH INC	C 1055
162303	162324	704360	DOLLAR PLACE	2080 WESTERN AVE	GUILDERLAND	NY	CS	611800	STANDARD ROSENBAUM	72926
162304	162321	713344	WASH N DRY LAUNDRY	92 MAIN ST	CORINTH	NY	CS	160600	DONAHUE TOBACCO CO	0
162304	162321	903627	LJ'S COHOES DISCOUNT	124 REMSEN ST	COHOES	NY	CS	278580	HERKIMER WHOLE. CO.	911669
162304	162321	175520	VITA MART	MILTON AVENUE	BALLSTON SPA	NY	CS	611800	STANDARD ROSENBAUM	0
162304	162322	175999	COULSON'S NEWS	420 BROADWAY	ALBANY	NY	TB	611800	STANDARD ROSENBAUM	0
162304	162321	500871	VITA MART	114 PARK AVE	MECHANICVILLE	NY	CS	611800	STANDARD ROSENBAUM	0
162304	162321	596446	SANTOSH K. RAIZADA	4 FIRE RD	CLIFTON PARK	NY	CS	611800	STANDARD ROSENBAUM	0
162304	162322	681800	LATHAM NEWS	679 TROY SCHENECTADY RD	LATHAM	NY	TB	611800	STANDARD ROSENBAUM	0
162305	0	176073	FRED TROMPS NEWSTAND	JUSTICE BUILDING	ALBANY	NY	TB	194040	FINKLE DIST INC	0
162305	162322	385765	ALBANY NEWS & VARIET	396 CENTRAL AVE	ALBANY	NY	TB	194040	FINKLE DIST INC	0
162305	162327	178388	JACKS STATIONERY	744 BROADWAY	KINGSTON	NY	TB	335710	KINGSTON CANDY & TOB	0
162305	0	667474	AUBURN NEWSSTAND	MILEPOST 103 NORTH	MALDEN ON HUDSO	NY	TB	611800	STANDARD ROSENBAUM	0
162306	162328	178609	UNITED SMOKESHOP	2 E MARKET ST	RHINEBECK	NY	TB	194040	FINKLE DIST INC	0

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S/REP	R/REP	SIS#	ACCOUNT NAME	ADDRESS	CITY	STATE	SEG	VAP SIS	VAP WHLSR NAME	VAP SUPPLR
162306	162325	767584	A MART MERCHANDISE	746 PAWLING AVE	TROY	NY	CS	194040	FINKLE DIST INC	914234
162306	162328	130132	SHOPP ON THE GREEN	HEALY BLVD	HUDSON	NY	TB	611800	STANDARD ROSENBAUM	8375
162306	0	491196	NEWS STAND	AMTRAK TRAIN STATION	RENSSELAER	NY	TB	611800	STANDARD ROSENBAUM	0
162306	162326	563785	THRUWAY BEVERAGE	1621 COLUMBIA TPKE	CASTLETON ON HU	NY	CS	611800	STANDARD ROSENBAUM	0
162306	162325	583069	BEVERAGE MART	79 MAIN AVE	WYNANTSKILL	NY	CS	611800	STANDARD ROSENBAUM	15966
162306	162325	637167	J&J RETAIL INC.	DBA $1.00 DEALS	RENSSELAER	NY	CS	611800	STANDARD ROSENBAUM	0
162306	0	767277	BLENDER'S CHOICE II	172 COLUMBIA TURNPK	RENSSELAER	NY	TB	611800	STANDARD ROSENBAUM	0
162307	162327	619745	SAMUELS DISCOUNT CTR	1019 RT. 17K UNIT 3	MONTGOMERY	NY	TB	203290	HARRY FOURTUNIS INC	0
162307	162327	178829	THRUWAY PHARMACY_INC	TRUWAY SHP/CTR PLAZA	WALDEN	NY	CS	442680	MOUNTAIN CANDY & CIG	0
162307	162330	567488	RTW STATIONERY, INC.	DBA RICHIE'S STATRY.	SUFFERN	NY	TB	442680	MOUNTAIN CANDY & CIG	0
162307	0	667476	AUBURN NEWSSTANDS	MILEPOST 66 SOUTH	PLATTEKILL	NY	TB	611800	STANDARD ROSENBAUM	0
162309	162330	179440	MONUMENT STATIONERY	314 HIGHLAND AVE	PEEKSKILL	NY	CS	509977	H.FOURTUNIS DBA A W	0
162309	162330	546043	PEEKSKILL STATIONERY	987 MAIN ST	PEEKSKILL	NY	TB	509977	H.FOURTUNIS DBA A W	6807

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S/REP	R/REP	SIS	ACCOUNT NAME	ADDRESS	CITY	STATE	SEG	VAP SIS	VAP WHLSR NAME	VAP SUPPL
162601	162626	398853	MARIO'S	2304 PINE AVE	NIAGARA FALLS	NY	TB	26040	M ATTEA & SONS INC	0
162601	162626	398795	B&B CIGAR STORE	2006 MAIN ST	NIAGARA FALLS	NY	TB	154180	DERIGO SALES, INC	0
162602	162621	326498	LYELL VIDEO CENTER	1366 LYELL AVE	ROCHESTER	NY	TB	88080	J. A. CALDERON CO.	0
162602	162622	703259	CURVINS NEWS	540 MAIN ST	MEDINA	NY	TB	129850	COOK WHOL. OF MEDINA	0
162602	162625	705607	ELMWOOD NEWS	988 ELMWOOD AVE	BUFFALO	NY	TB	154180	DERIGO SALES, INC	0
162603	162625	397614	JOHN'S TOBACCO	403 MAIN ST	BUFFALO	NY	TB	154180	DERIGO SALES, INC	0
162603	162625	470390	DAILY NEWS & NUMBERS	999 BROADWAY ST	BUFFALO	NY	TB	154180	DERIGO SALES, INC	0
162605	162228	763838	HESS #32221	100 COLLEGE AVE	ELMIRA HEIGHTS	NY	CS	180000	ELMIRA DISTRIBUTING	0
162605	162231	703515	C&C TOBACCO OUTLET	109 N MEADOW ST	ITHACA	NY	CS	186350	F&T DISTRIBUTING	0
162605	162232	310838	BARODYS INC.	372 EXCHANGE ST	GENEVA	NY	TB	278580	HERKIMER WHOLE. CO.	915744
162605	162624	418771	VALVANO'S CNTRL NEWS	185 S MAIN ST	CANANDAIGUA	NY	TB	278580	HERKIMER WHOLE. CO.	923987
162605	162225	763671	J'S TOBACCO ROAD	17 MAIN ST	PENN YAN	NY	CS	317880	R L JONES & SONS	0
162605	162624	657233	VALVANO'S CLIFTON NE	22 W MAIN STREET	CLIFTON SPRINGS	NY	TB	533288	JONES MCINTOSH INC	8055
162605	162624	750230	VALVANOS PALMYRA NEW	212 E MAIN ST	PALMYRA	NY	TB	533288	JONES MCINTOSH INC	0
162605	0	763672	PENN YAN NEWS	7 MAIN ST	PENN YAN	NY	TB	533288	JONES MCINTOSH INC	0
162606	162628	398393	URBAN TOWNE NEWS	25 N MAIN ST	JAMESTOWN	NY	TB	44880	A. D. BEDELL CO.	0
162606	162623	398620	MATTS NEWS	93 E 3RD ST	DUNKIRK	NY	TB	154180	DERIGO SALES, INC	0
162606	162225	269621	JONES SMOKE SHOP	16 W STEUBEN ST	BATH	NY	CS	317880	R L JONES & SONS	0
162606	162628	617414	US NEWS	1393 EAST 2ND ST	JAMESTOWN	NY	TB	336660	E.P. KIRST & SONS	921726
162606	162623	656979	BOBS NEWS	14 MAIN STREET	SPRINGVILLE	NY	TB	336660	E.P. KIRST & SONS	901694
162607	162628	764541	STEVES UNITED NEWS	330 PENN AVENUE	WARREN	PA	TB	44880	A. D. BEDELL CO.	0
162607	162228	775460	FIVE STAR BUSY MART	400 N BUFFALO ST	ELKLAND	PA	CS	44880	A. D. BEDELL CO.	BRU

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163801	163827	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	DERBY	VT	CS	281200	HIBBERT & MCGEE INC	132
163803	163821	707369	T BIRD MINI MART	ROUTE 119	HINSDALE	NH	CS	23880	ASSOCIATED GROCERS	90626
163805	163820	103073	RAYS STATELINE MKT	4 MAMMOTH RD	PELHAM	NH	CS	462720	N H TOBACCO CORP	921007
163805	163820	346403	POST TIME	375 S BROADWAY	SALEM	NH	CS	462720	N H TOBACCO CORP	0
163805	163820	611422	FIRST CHANCE	DBA PELHAM MOBIL	PELHAM	NH	CS	462720	N H TOBACCO CORP	0
163805	163820	702662	SIGNAL VARIETY	63 PLAISTOW RD	PLAISTOW	NH	CS	648240	TBI CORPORATION	0
163806	163826	677682	CASE N KEG LACONIA	JEFF MORIN ENTERPRISES	LACONIA	NH	CS	91800	CAPITAL CANDY CO INC	14290
163806	163826	743970	CASE N KEG	5 MILL ST	MEREDITH	NH	CS	91800	CAPITAL CANDY CO INC	0
163806	163826	755792	CORNER MARKET	201/2 WALKER STREET	CONCORD	NH	CS	396640	MANCHESTER TOBACCO	429155
163809	163828	334692	BEVERAGE BARON	19 GABLE PL	BARRE	VT	CS	281200	HIBBERT & MCGEE INC	0

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HIGH VOLUME OUTLETS

DORAL : BUY 1 CARTON GET 5 PACKS FREE / #701646

#CARTONS PER STYLE

SLSMN	BRTERR	CUST	CUST NAME	ADDRESS	CITY	STATE	CHAIN	DORAL DISPLAY (#727931)	CAMEL DISPLAY	ST 100	ST 100	MEN 100	SLIM 100	ACCOUNT # / REMARKS	PKG
162204	162223	635914	SMOKIN JOES TOB SHOP	SR 171	SUSQUEHANNA	PA	JMc	X		120	60	60	60	062131 MILLER / 1710	P
162204	162223	705046	SMOKIN JOES TOB SHOP	RR 1 BOX 1655	FRIENDSVILLE	PA	JMc	X		120	60	60	60	062131 MILLER / 1710	P
162204	162223	674333	SMOKIN JOES	270 W ROOSEVELT HWY	WAYMART	PA	JMc	X		120	60	60	60	062131 MILLER / 1710	P
162204	162228	676785	SMOKIN JOES	300 N ELMIRA ST	SAYRE	PA	JMc	X		120	60	60	60	062131 MILLER / 1710	P
162607	162228	750649	SMOKIN JOES	140 EAST AVE	WELLSBORO	PA	JMc	X		120	60	60	60	062131 MILLER / 1710	P
								TOTAL CARTONS		**600**	**300**	**300**	**300**	**062131 MILLER / 1710 Count** ✓	**5**
								TOTAL LIVE CASES		**10**	**5**	**5**	**5**	12M	
								TOTAL GRATIS CASES		**10**	**5**	**5**	**5**	6M	
173806	0	750647	SMOKIN JOES	RTE. 901	MINERSVILLE	PA	JMc	X		120	60	60	60	425810 MILLER / 1710	P
162209	162221	689353	SMOKIN JOES TOBACCO	EAGLE GLEN S/C	E STROUDSBURG	PA	JMc		X	120	60	60	60	425810 MILLER / 1710	P
								TOTAL CARTONS		**240**	**120**	**120**	**120**	***425810 MILLER / 1710 Count*** ✓	**2**
								TOTAL LIVE CASES		**4**	**2**	**2**	**2**		
								TOTAL GRATIS CASES		**4**	**2**	**2**	**2**		
163805	163820	103056	TEXACO PAYSAVER	531 S BROADWAY	SALEM	NH		X		60	20	20	20	A H NOTINI/ 1110	V
163805	163820	689422	WORLD FAMOUS STATELN	24 BRIDGE ST	PELHAM	NH		X		60	20	20	20	A H NOTINI/ 1110	V
163805	163820	103069	R&B SUPERETTE	59 BRIDGE ST	PELHAM	NH			X	60	20	20	20	A H NOTINI/ 1110	V
163805	163820	104514	SHYERS LOBSTER POUND	RT 28	SALEM	NH		X		60	30	30	30	A H NOTINI/ 1110	V
163807	163824	486298	MS. MARKET	176 SAGAMORE ST	MANCHESTER	NH		X		60	30	30	30	A H NOTINI/ 1110	V
								TOTAL CARTONS		**300**	**120**	**120**	**120**	**A H NOTINI/ 1110 Count** ✓	**5**
								TOTAL LIVE CASES		**5**	**2**	**2**	**2**		
								TOTAL GRATIS CASES		**5**	**2**	**2**	**2**		
163802	163822	103186	STATE LINE VARIETY	RT 31 & 124	GREENVILLE	NH			X	60	30	30	30	N H TOBACCO	V
163802	163822	559739	HARDSCRABBLE VAR.	880 VALLEY RD	GREENVILLE	NH			X	60	30	30	30	N H TOBACCO	V

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

HIGH VOLUME OUTLETS

DORAL : BUY 1 CARTON GET 5 PACKS FREE / #701646

#CARTONS PER STYLE

SHIPTO	RETAILER	SISCO	FULL NAME	ADDRESS	CITY	STATE	CHAIN	No Enhanced Point of Sale Display	Generic Display	L. CENTER 100	L. 100	L. 100	L. 100	DIRECT ACCOUNT REGION	
163805	163820	346403	POST TIME	375 S BROADWAY	SALEM	NH		X		60	30	30	30	N H TOBACCO	V
163805	163820	103073	RAYS STATELINE MKT	4 MAMMOTH RD	PELHAM	NH			X	60	30	30	30	N H TOBACCO	V
163805	163820	611422	FIRST CHANCE	DBA PELHAM MOBIL	PELHAM	NH			X	60	30	30	30	N H TOBACCO	V
163807	163823	572626	AYOTTES STATELINE	100 RIVER RD	HUDSON	NH			X	60	30	30	30	N H TOBACCO	V
								TOTAL CARTONS		360	180	180	180	N H TOBACCO Count	6
								TOTAL LIVE CASES		6	3	3	3	1638	
								TOTAL GRATIS CASES		6	3	3	3		
162205	162230	641087	ONONDAGA NATION	DBA FIREKEEPERS DINE	NEDROW	NY			X	90	45	45	45	ATTEA	P
162205	162230	477231	ONONDAGA NATION	DBA KEVIN BUCKTOOTH	NEDROW	NY			X	90	45	45	45	ATTEA	P
162603	162626	422076	NO BLANKET	2400 UPPER MOUNTAIN	SANBORN	NY		X		90	45	45	45	ATTEA	P
162603	162626	303562	SMOKIN' JOES #1	2293 SAUNDERS	SANBORN	NY		X		120	60	60	60	ATTEA	P
162603	162626	349196	JAY'S	5446 WALMORE RD	LEWISTON	NY		X		90	45	45	45	ATTEA	P
162603	162626	363986	HANK'S SMOKE SHOP	GARLOW ROAD	LEWISTON	NY		X		90	45	45	45	ATTEA	P
162603	162626	790191	MIKE'S TRADING POST	2342 PRINTUP RD	SANBORN	NY		X		90	45	45	45	ATTEA	P
162603	162622	197949	JAN'S TOBACCO SHOP	383 BLOOMINGDALE RD	BASOM	NY		X		120	60	60	60	ATTEA	P
162603	162622	526968	THE REZ/INDIAN RESV	986 BLOOMINGDALE RD	BASOM	NY		X		90	45	45	45	ATTEA	P
162606	162628	035972	SENECA ONE STOP #010	BROAD ST.	SALAMANCA	NY			X	90	45	45	45	ATTEA	P
162606	162623	521674	OMNI ENTERPRISES II	11326 FARNHAM RD	IRVING	NY		X		90	45	45	45	ATTEA	P
162606	162623	440187	TRIPLE J TOBACCO	RT. 5 & MILESTRIP	IRVING	NY		X		90	45	45	45	ATTEA	P
162606	162623	687893	NATIVE PRIDE	RT 20 & MILESTRIP	IRVING	NY		X		90	45	45	45	ATTEA	P
162606	162628	665431	ANTONE'S II	CENTER & BROAD ST	SALAMANCA	NY		X		90	45	45	45	ATTEA	P
								TOTAL CARTONS		1320	660	660	660	ATTEA Count	14
								TOTAL LIVE CASES		22	11	11	11	1626	
								TOTAL GRATIS CASES		22	11	11	11		

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

HIGH VOLUME OUTLETS

DORAL : BUY 1 CARTON GET 5 PACKS FREE / #701646

#CARTONS PER STYLE

SR TERR	RG TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE	CHAIN	Normal Delivery	Special Delivery	LIT 100	FF 100	LEL 100	SL 100	AREA/ROUTING/REGION	
163802	163822	103172	RT. 13 STATELINE CON	RT 13	BROOKLINE	NH			X	60	30	30	30	AUBURN / 1110	V
163805	163820	064556	FOODS PLUS CONV.	ROUTE 125	PLAISTOW	NH		X		60	30	30	30	AUBURN / 1110	V
														AUBURN / 1110	
								TOTAL CARTONS		**120**	**60**	**60**	**60**	**Count**	2
								TOTAL LIVE CASES		**2**	**1**	**1**	**1**		
								TOTAL GRATIS CASES		**2**	**1**	**1**	**1**		
162603	162622	601185	49 EXPRESS	409 BLOOMINGDALE RD	BASOM	NY		X		120	60	60	60	BEDELL	P
162603	162622	742675	ARROWHEAD SMOKE	852 BLOOMINGDALE RD	BASOM	NY		X		120	60	60	60	BEDELL	P
162603	162622	598116	T.P. DELI & FUEL	837 BLOOMINGDALE RD	BASOM	NY		X		120	60	60	60	BEDELL	P
162606	162225	673510	OIL SPRINGS CORNERS	W SHORE ROAD	CUBA	NY		X		120	60	60	60	BEDELL	P
162606	162623	509388	ROSEINE'S	1832 BUSH RD	GOWANDA	NY		X		120	60	60	60	BEDELL	P
162606	162623	128513	SENECA HAWK TOBACCO	PROJECT	IRVING	NY		X		120	60	60	60	BEDELL	P
162606	162623	536774	JR'S SMOKESHOP	RT. 5 & LAKESHORE RD	IRVING	NY		X		90	60	60	60	BEDELL	P
162606	162623	566889	SANDY'S PLACE	RT. 438	GOWANDA	NY		X		90	60	60	60	BEDELL	P
162606	162623	733079	BIG INDIAN SMOKESHOP	597 MILESTRIP RD	IRVING	NY		X		90	60	60	60	BEDELL	P
162606	162628	737880	JWS ENTERPRISES III	685 BROAD ST	SALAMANCA	NY		X		60	30	30	30	BEDELL	P
162606	162628	675069	COLDSPRING SMOKE	W PERIMETER RD	STEAMBURG	NY		X		90	60	60	60	BEDELL	P
162606	162628	368567	KEN'S SMOKESHOP	2001 ROUTE 219	LIMESTONE	NY		X		90	60	60	60	BEDELL	P
162606	162628	675068	RICHARDS SMOKESHOP	W PERIMETER ROAD	STEAMBURG	NY			X	90	60	60	60	BEDELL	P
162606	162628	328435	OJ'S SMOKESHOP	W.PERIMETER ROAD	STEAMBURG	NY		X		90	45	45	45	BEDELL	P
162606	162628	482404	KENS LOCAL SMOKESHOP	7 MAIN ST	SALAMANCA	NY		X		90	45	45	45	BEDELL	P
														BEDELL	
								TOTAL CARTONS		**1500**	**840**	**840**	**840**	**Count**	15
								TOTAL LIVE CASES		**25**	**14**	**14**	**14**		
								TOTAL GRATIS CASES		**25**	**14**	**14**	**14**		
163806	163826	677682	CASE N KEG LACONIA	JEFF MORIN ENTERPRIS	LACONIA	NH			X	60	30	30	30	CAPITAL	V
163806	163826	743970	CASE N KEG	MILL STREET	MEREDITH	NH		X		60	30	30	30	CAPITAL	V
														CAPITAL	
								TOTAL CARTONS		~~120~~	~~60~~	~~60~~	~~60~~	**Count**	2
										60	30	30	30	(1110)	
										180	90	90	90		

1626

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1638

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51859 2208

HIGH VOLUME OUTLETS

DORAL : BUY 1 CARTON GET 5 PACKS FREE / #701646

#/CARTONS PER STYLE

SLSMN	RTE SEQ	SHIP	FULL NAME	ADDRESS	CITY	STATE	CHAIN	GROCERY	CATHOLIC CHARITY					
								TOTAL LIVE CASES		73	x2	x2	x2	3/2
								TOTAL GRATIS CASES		23	x2	x2	x2	
162303	162322	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY			X	60	30	30	30	FINKLE V
162303	162324	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY			X	60	30	30	30	FINKLE 1623 V FINKLE
								TOTAL CARTONS		120	60	60	60	Count 2
								TOTAL LIVE CASES		2	1	1	1	
								TOTAL GRATIS CASES		2	1	1	1	
163803	163821	643587	CHAS GEM	RTE 10	WINCHESTER	NH		X		60	30	30	30	G.MELHADO / 1110 V
163803	163821	104065	THE BIG S	48 MANNING HL	WINCHESTER	NH		X		60	30	30	30	G.MELHADO / 1110 V
163803	163821	230124	BOTTOMS UP	ROUTE 12	FITZWILLIAM	NH		X		60	30	30	30	G.MELHADO / 1110 V
163803	163821	230117	STATELINE GROCERY	ROUTE 12	FITZWILLIAM	NH			X	60	30	30	30	G.MELHADO / 1110 V
163803	163821	104063	KULICKS SUPER MARKET	WARWICK RD	WINCHESTER	NH			X	60	30	30	30	G.MELHADO / 1110 P
163803	163821	733076	RIVERSIDE GROCERY	RTE 9	W CHESTERFIELD	NH		X		60	30	30	30	G.MELHADO / 1110 V
163804	163827	317529	BEVERAGE KING #1	INTERCHANGE DR	WEST LEBANON	NH			X	60	30	30	30	G.MELHADO / 1110 V
163804	163827	630255	T&R SIDELINES	22 BRIDGE ST	WEST LEBANON	NH			X	60	30	30	30	G.MELHADO / 1110 V
								TOTAL CARTONS		480	240	240	240	G.MELHADO / 1110 Count 8
								TOTAL LIVE CASES		8	4	4	4	
								TOTAL GRATIS CASES		8	4	4	4	
162206	162235	243850	GIL MERRILL ENT. INC	55 CENTRAL PLAZA	ILION	NY		X		120	60	60	60	HERKIMER 1622 V HERKIMER
								TOTAL CARTONS		120	60	60	60	Count 1
								TOTAL LIVE CASES		2	1	1	1	
								TOTAL GRATIS CASES		2	1	1	1	1638
163801	163827	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	DERBY	VT		X		120	60	60	60	HIBBERT V HIBBERT
								TOTAL CARTONS		120	60	60	60	Count 1
								TOTAL LIVE CASES		2	1	1	1	
								TOTAL GRATIS CASES		2	1	1	1	

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

51859 2209

HIGH VOLUME OUTLETS

DORAL : BUY 1 CARTON GET 5 PACKS FREE / #701646

#CARTONS PER STYLE

SR TERR	RTE TERR	SISC	CUST NAME	ADDRESS	CITY	STATE	CHAIN	No Gift Offer	Generic Display	1000	100	100	100	LINE ACCOUNT	REGION	VOL
162302	162325	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT		X		120	60	60	60	J GALANES		V
														J GALANES		
								TOTAL CARTONS		**120**	**60**	**60**	**60**	**Count**		1
								TOTAL LIVE CASES		**2**	**1**	**1**	**1**	1638		
								TOTAL GRATIS CASES		**2**	**1**	**1**	**1**			
162301	162323	633761	MINOR'S DISCOUNT BEV	375 LAKE STREET	ST ALBANS	VT		X		120	60	60	60	DOWLINGS		V
														DOWLINGS		
								TOTAL CARTONS		**120**	**60**	**60**	**60**	**Count**		1
								TOTAL LIVE CASES		**2**	**1**	**1**	**1**	1623		
								TOTAL GRATIS CASES		**2**	**1**	**1**	**1**			
162204	162228	310108	SHEDDENS WHLS	RTE. 14	FASSETT	PA		X		60	30	30	30	KLEIN	P	
162208	162220	621400	SMOKE SIGNALS	120 S RIVER ST	PLAINS	PA		X		60	30	30	30	KLEIN		V
162208	162224	516457	LAUBACH, INC.	547 E 8TH ST	BERWICK	PA		X		60	30	30	30	KLEIN	1622	V
162209	162221	739242	TOBACCO ROAD V	FOUNTAIN SPRING RT 6	TANNERSVILLE	PA	CP	X		120	60	60	60	KLEIN	P	
162209	162222	646088	TOBACCO ROAD 111	RT 590	HAMLIN	PA	CP	X		120	60	60	60	KLEIN	P	
162209	162222	687425	TOBACCO ROAD IV	ROUTE 940 MT POCONO	MOUNT POCONO	PA	CP	X		120	60	60	60	KLEIN	P	
162209	162223	660922	DISCOUNT TOBACCO SHP	1129 MAIN ST	PECKVILLE	PA		X		60	30	30	30	KLEIN	P	
162209	162223	469492	TOBACCO RD I	BOX 704	MAYFIELD	PA	CP	X		120	60	60	60	KLEIN	P	
162209	162227	584016	TOBACCO RD II	BOX 3	HONESDALE	PA	CP	X		120	60	60	60	KLEIN	P	
162210	162227	738953	TOBACCO ROAD VI	WESTFALL TOWN CENT	MATAMORAS	PA	CP	X		120	60	60	60	KLEIN	P	
								TOTAL CARTONS		**960**	**480**	**480**	**480**	**KLEIN Count**		10
								TOTAL LIVE CASES		**16**	**8**	**8**	**8**			
								TOTAL GRATIS CASES		**16**	**8**	**8**	**8**			
162201	162239	436499	B&M SMOKESHOP	RT 37 BOX 19	HOGANSBURG	NY			X	120	60	60	60	LAVIN	P	
								TOTAL CARTONS		**120**	**60**	**60**	**60**	**LAVIN Count**		1
								TOTAL LIVE CASES		**2**	**1**	**1**	**1**	1623		
								TOTAL GRATIS CASES		**2**	**1**	**1**	**1**			
162204	162223	581942	SUSQUEHANNA BEV	SO MAIN STREET	HALLSTEAD	PA		X		60	30	30	30	MID-VALLEY	P	

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

51859 2210

HIGH VOLUME OUTLETS

DORAL : BUY 1 CARTON GET 5 PACKS FREE / #701646

#/CARTONS PER STYLE

ACCT NBR	RE NBR	ISLE	FULL NAME	ADDRESS	CITY	STATE	CHAIN	No of Ad Seed Promo Days Yes/Ad	Generic DSBTR	DEL 100	RE 100	MEN 100	JUL 100	DIRECT ACCOUNT REGION	
162209	162222	412784	MONTAGE TOBACCO	632 DAVIS ST	SCRANTON	PA		X		60	30	30	30	MID-VALLEY MID-VALLEY	P
								TOTAL CARTONS		120	60	60	60	Count	2
								TOTAL LIVE CASES		2	1	1	1	1622	X
								TOTAL GRATIS CASES		2	1	1	1		
162202	162239	171473	SHAMPINE'S TOBACCO/L	322 STATE ST	CARTHAGE	NY		X		120	60	60	60	N COUNTRY N COUNTRY	V
								TOTAL CARTONS		120	60	60	60	Count	1
								TOTAL LIVE CASES		2	1	1	1	1622	X
								TOTAL GRATIS CASES		2	1	1	1		
162302	162325	114564	BILLMONTS COUNTRY ST	RT 8	STAMFORD	VT			X	60	30	30	30	PINE STATE / 1110	V
163807	163823	490714	ANDY'S STATELINE	83 RIVER RD	HUDSON	NH			X	60	30	30	30	PINE STATE / 1110	V
								TOTAL CARTONS		120	60	60	60	PINE STATE / 1110 Count	✓ 2
								TOTAL LIVE CASES		2	1	1	1		
								TOTAL GRATIS CASES		2	1	1	1	1626	
162606	162225	269621	JONES SMOKE SHOP	16 W STEUBEN ST	BATH	NY		X		120	60	60	60	R L JONES R L JONES	X V
								TOTAL CARTONS		120	60	60	60	Count	1
								TOTAL LIVE CASES		2	1	1	1		
								TOTAL GRATIS CASES		2	1	1	1	1638	
162302	162320	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT		X		90	40	40	40	SAM FRANK	V
162302	162320	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT		X		90	40	40	40	SAM FRANK	V
162302	162320	576908	WELLS TRADING POST	RTE 30	WELLS	VT		X		90	40	40	40	SAM FRANK	V
162302	162325	114561	NEXT DOOR	RT 7	POWNAL	VT		X		90	40	40	40	SAM FRANK	V
162302	162325	623997	SARGENT'S SHORT STOP	300 MAIN STREET	BENNINGTON	VT		X		90	40	40	40	SAM FRANK	V
162302	162325	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	VT			X	90	40	40	40	SAM FRANK SAM FRANK	V
								TOTAL CARTONS		540	240	240	240	Count	6
								TOTAL LIVE CASES		9	4	4	4		
								TOTAL GRATIS CASES		9	4	4	4		

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

51859 2211

HIGH VOLUME OUTLETS

DORAL : BUY 1 CARTON GET 5 PACKS FREE / #701646

#CARTONS PER STYLE

SR TERR	RR TERR	SIST	BULL NAME	ADDRESS	CITY	STATE	CHAIN	Add'l Display Grant. Display #27654	Current Display	1.1/100	1.5/100	1.6/100	1.8/100	DSD Rep Account Rep/DR	
163803	163821	278707	ROUTE 63 COUNTRY	525 NORTHFIELD ROAD	HINSDALE	NH			X	80	40	40	40	TBI	V
163803	163825	605251	5 STAR BEVERAGE	25 RIVER ST	NORTH WALPOLE	NH		X		80	40	40	40	TBI	V
163805	163820	702662	SIGNAL VARIETY	RT. 125	PLAISTOW	NH		X		80	40	40	40	TBI	V
								TOTAL CARTONS		~~240~~	~~120~~	~~120~~	~~120~~	TBI Count	3
								TOTAL LIVE CASES		4	~~2~~	~~2~~	2		
								TOTAL GRATIS CASES		~~4~~	2	2	~~2~~		
								(1110)		120	30	0	30	Grand Count	92
										133	67	67	67		

1638

360-150-120-150

6 3 2 3

Manchester

5-2-3-3

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

Displays = #/Cases
X 4.28
8 Extra Live Packs Per Display

BUY 2 GET 1 FREE (CASES = #/DISPLAYS / 15 FOR 3 STYLES; / 7.5 FOR ONE STYLE)
1 DISPLAY = 7 CARTONS (4 BRANDS) = 21 OFFERS + 7 LOOSE LIVE PACKS
(+1 Additional Loose Pack to equal 50 Live Packs / 5 Ctns Billing)

FORMULA FOR PACKING PAYMENT:
#/LIVE PACKS PER 6M CASE (210) x TOTAL #/CASES SHIPPED / 600 (12M CASE) x $14 = PACKING PAYMENT ($9.80/12M Case)
G=Gratis Pack L=Live Pack (Each Shaded Area = 1 Offer / Unshaded Area = Extra Live Pack(s))

+1 Extra Live Pack/ Display

		6M CASE (LT)	6M CASE (LT BOX)	6M CASE (FF)	(1/2) 6M CS (FFBOX)	
**	1 ctn	L L L L L L L	L L L L L L L	L L L L L L L	L L L L L L L	** L
1		G L L L L L L	G L L L L L L	G L L L L L L	G L L L L L L	1
Display	1 ctn	G L L L L L L	G L L L L L L	G L L L L L L		Display
**		L L L L L L L	L L L L L L L	L L L L L L L		**
**	1 ctn	L L L L L L L	L L L L L L L	L L L L L L L	L L L L L L L	** L
1		G L L L L L L	G L L L L L L	G L L L L L L	G L L L L L L	1
Display	1 ctn	G L L L L L L	G L L L L L L	G L L L L L L		Display
**		L L L L L L L	L L L L L L L	L L L L L L L		**
**	1 ctn	L L L L L L L	L L L L L L L	L L L L L L L	L L L L L L L	** L
1		G L L L L L L	G L L L L L L	G L L L L L L	G L L L L L L	1
Display	1 ctn	G L L L L L L	G L L L L L L	G L L L L L L		Display
**		L L L L L L L	L L L L L L L	L L L L L L L		**
**	1 ctn	L L L L L L L	L L L L L L L	L L L L L L L	L L L L L L L	** L
1		G L L L L L L	G L L L L L L	G L L L L L L	G L L L L L L	1
Display	1 ctn	G L L L L L L	G L L L L L L	G L L L L L L		Display
**		L L L L L L L	L L L L L L L	L L L L L L L		**
**	1 ctn	L L L L L L L	L L L L L L L	L L L L L L L	L L L L L L L	** L
1		G L L L L L L	G L L L L L L	G L L L L L L	G L L L L L L	1
Display	1 ctn	G L L L L L L	G L L L L L L	G L L L L L L		Display
**		L L L L L L L	L L L L L L L	L L L L L L L		**
**	1 ctn	L L L L L L L	L L L L L L L	L L L L L L L	L L L L L L L	** L
1		G L L L L L L	G L L L L L L	G L L L L L L	G L L L L L L	1
Display	1 ctn	G L L L L L L	G L L L L L L	G L L L L L L		Display
**		L L L L L L L	L L L L L L L	L L L L L L L		**
**	1 ctn	L L L L L L L	L L L L L L L	L L L L L L L	L L L L L L L	** L
1		G L L L L L L	G L L L L L L	G L L L L L L	G L L L L L L	1
Display	1 ctn	G L L L L L L	G L L L L L L	G L L L L L L		Display
**		L L L L L L L	L L L L L L L	L L L L L L L		**
**	1 ctn	L L L L L L L	L L L L L L L	L L L L L L L	L L L L L L L	** L
1		G L L L L L L	G L L L L L L	G L L L L L L	G L L L L L L	1
Display	1 ctn	G L L L L L L	G L L L L L L	G L L L L L L		Display
**		L L L L L L L	L L L L L L L	L L L L L L L		**
**	1 ctn	L L L L L L L	L L L L L L L	L L L L L L L	L L L L L L L	** L
1		G L L L L L L	G L L L L L L	G L L L L L L	G L L L L L L	1
Display	1 ctn	G L L L L L L	G L L L L L L	G L L L L L L		Display
**		L L L L L L L	L L L L L L L	L L L L L L L		**
**	1 ctn	L L L L L L L	L L L L L L L	L L L L L L L	L L L L L L L	** L
1		G L L L L L L	G L L L L L L	G L L L L L L	G L L L L L L	1
Display	1 ctn	G L L L L L L	G L L L L L L	G L L L L L L		Display
**		L L L L L L L	L L L L L L L	L L L L L L L		**
**	1 ctn	L L L L L L L	L L L L L L L	L L L L L L L	L L L L L L L	** L
1		G L L L L L L	G L L L L L L	G L L L L L L	G L L L L L L	1
Display	1 ctn	G L L L L L L	G L L L L L L	G L L L L L L		Display
**		L L L L L L L	L L L L L L L	L L L L L L L		**
**	1 ctn	L L L L L L L	L L L L L L L	L L L L L L L	L L L L L L L	** L
1		G L L L L L L	G L L L L L L	G L L L L L L	G L L L L L L	1
Display	1 ctn	G L L L L L L	G L L L L L L	G L L L L L L		Display
**		L L L L L L L	L L L L L L L	L L L L L L L		**
**	1 ctn	L L L L L L L	L L L L L L L	L L L L L L L	L L L L L L L	** L
1		G L L L L L L	G L L L L L L	G L L L L L L	G L L L L L L	1
Display	1 ctn	G L L L L L L	G L L L L L L	G L L L L L L		Display
**		L L L L L L L	L L L L L L L	L L L L L L L		**

51859 2212

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

21 Offers

SEPTEMBER DORAL B2G1F #701143

(Planned Offers: 120,960 (1344 Cases))

(3990)

83,790 Planned
- 24,480
59310

From 11XX		From 12XX		From 13XX		From 17XX	
SKUs	Cases	SKUs	Cases	SKUs	Cases	SKUs	Cases
58	16.57	75	21.43	23	6.57	89	25.43
180	51.43		0.00		0.00	17	4.86
-67	-19.14	15	4.29	71	20.29	310	88.57
26	7.43	5	1.43	52	14.86	98	28.00
197	56.29	95	27.14	146	41.71	514	146.86

ADJUSTMENTS
(-5 CS 11XX / DAIRY MT REMOVED)
(-5 CS FF 100 / 17XX PULLED TOO MANY)

TOTALS	TO 16XX SKUs	TO 16XX Displays		Cases	#/Offers to Post to 16XX: To 16XX	From 16XX	
	197	241	11XX	56.2857	5,066	7,560	~~34~~ 46
	95	116	12XX	27.14	2,443	1,890	21
	146	179	13XX	41.71	3,754	360	~~45~~ 45
	514	629	17XX	~~146.86~~ 137	~~13,217~~ 12330	6,120	~~88~~ 114
FROM 16XX:	952	1164		272	~~24,480~~ 15,930		177

Transfer From / To(-) 16xx

SKUs	Displays	
from 16XX 0	119	11XX
~~966~~ 4140 0	-26	12XX
~~447~~ 1890 0	-161	13XX
~~445~~ 4050 0	-338	17XX
~~233~~ 9990 0	-407	

13XX 107
17
90

To 11XX Cases	To 12XX Cases	To 13XX Cases	To 17XX Cases
84	21	4	68
84			
	21	4	68

Post ~~4964~~ 7560 ~~4471~~ 1890 ~~360~~ ~~84~~ 360 ~~1438~~ 6120

610-
280-
9191

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

51859 2214

SEPTEMBER DORAL B2G1F #701143

(Planned Offers: 120,960 (1344 Cases))

From 11XX		From 12XX		From 13XX		From 17XX		
SKUs	Cases	SKUs	Cases	SKUs	Cases	SKUs	Cases	
58	3.87	75	5.00	23	1.53	89	5.93	
180	12.00		0.00		0.00	0	0.00	ADJUSTMENTS
-67	-4.47	15	1.00	71	4.73	310	20.67	(-5 CS 11XX / DAIRY MT REMOVED)
26	1.73	5	0.33	52	3.47	98	6.53	(-5 CS FF 100 / 17XX PULLED TOO MANY)
197	13.13	95	6.33	146	9.73	497	33.13	

Stuffer each

	TO 16XX			Cases	#/Offers to Post to 16XX			From 16XX		
TOTALS	SKUs	Displays			To 16XX	From 16	84	SKUs	Displays	
	197	56	11XX	13.1333	1,182	7,560	21	0	303	11XX
	95	27	12XX	6.33	570	1,890	0	0	-27	12XX
	146	42	13XX	9.73	876	0	68	0	-42	13XX
	497	142	17XX	33.13	2,982	6,120	173	0	-142	17XX
FROM 16XX:	935	267		62.3333	5,610	15,570		0	93	

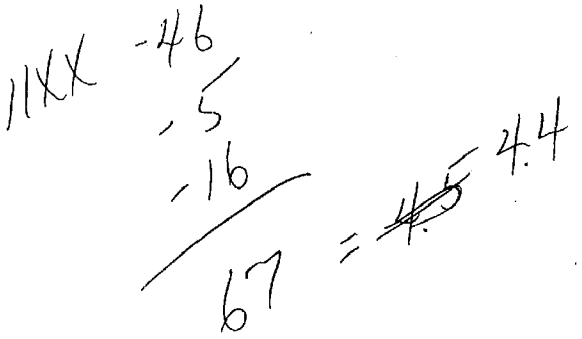
To 11XX	To 12XX	To 13XX	To 17XX
Cases	Cases	Cases	Cases
84	21		68
84			
	21	0	68

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

WHOLESALER :'375878 MCLANE NORTHEAST CORP. <DIRECT>
TEMPLATE : 701143 70900 DOR B2G1P SEPT
TEMPLATE SEQ : 0013
SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
113109	113124	759619	DAIRY MART 2133	GRIST MILL PLAZA	SOUTHWICK	MA	01077	1		0205-0100		(413)569-6484
113109	113130	206304	DAIRY MART 1537	21 BABBS RD	WEST SUFFIELD	CT	06093	1		0205-0100		(000)000-0860
113109	113124	408059	DAIRY MART 2126	286 SOUTHAMPTON R	WESTFIELD	MA	01085	1		0205-0100		(413)562-2541
113109	113126	479252	DAIRY MART 1512	244 FARMS VILLAGE	WEST SIMSBURY	CT	06092	1		0205-0100		(860)651-0511
162210	162227	573242	DAIRY MART 6694	16-18 COUNTY LINE	MIDDLETOWN	NY	10940	1		0205-0100		(914)343-9913
162210	162227	590587	DAIRY MART 6282	311 ROUTE 211 E	MIDDLETOWN	NY	10940	1		0205-0100		(914)344-1122
162210	162227	769785	DAIRY MART 6683	35 INDUSTRIAL DR	MIDDLETOWN	NY	10940	1		0205-0100		(914)692-9550
162305	162327	178356	DAIRY MART 6620	307 BROADWAY	KINGSTON	NY	12401	1		0205-0100		(914)338-4233
162305		178362	DAIRY MART 6247	363 FOXHALL AVE	KINGSTON	NY	12401	1		0205-0100		(914)338-9121
162305	162327	660920	DAIRY MART 6601	380-384 FLATBUSH	KINGSTON	NY	12401	1		0205-0100		(914)339-2819
162307	162330	179138	DAIRY MART 6666	173 WINDSOR HWY	NEW WINDSOR	NY	12553	1		0205-0100		(914)562-1710
162307	162330	179825	DAIRY MART 6685	RT. 59 & 191 TALL	SUFFERN	NY	10901	1		0205-0100		(914)357-7151
162307	162327	609440	DAIRY MART 6692	61-77 WASHINGTON	NEWBURGH	NY	12550	1		0205-0100		(914)562-3233
162308	162328	581903	DAIRY MART 6654	219 VASSAR RD	POUGHKEEPSIE	NY	12603	1		0205-0100		(914)462-0197
162308	162329	770257	DAIRY MART 6650	55 CHESTNUT ST	COLD SPRING	NY	10516	1		0205-0100		(914)265-9823
162308	162328	376148	DAIRY MART 6623	766 VIOLET AVE	HYDE PARK	NY	12538	1		0205-0100		(914)229-2602
162308	162329	472337	DAIRY MART 6605	ROUTE 82	HOPEWELL JCT	NY	12533	1	NYS	0205-0100		(914)221-9328
162308	162328	480985	DAIRY MART 6611	176 TITUSVILLE RD	POUGHKEEPSIE	NY	12603	1	NYS	0205-0100		(914)485-6547
162309	162330	179376	DAIRY MART 6643	925 WASHINGTON ST	PEEKSKILL	NY	10566	1		0205-0100		(914)737-1211
162309	162330	179811	DAIRY MART 6698	146 W RAILROAD AV	GARNERVILLE	NY	10923	1		0205-0100		(914)947-1404
162309	162330	587588	DAIRY MART 6693	370 S RIVERSIDE A	CROTON ON HUDS	NY	10520	1		0205-0100		(914)271-4343
162309	162330	587590	DAIRY MART 6667	ROUTE 22 AND	PEEKSKILL	NY	10566	1		0205-0100		(914)737-4500

PAGE BREAK TOTAL ACCOUNTS 64 TOTAL QUANTITY 64



51859 2215

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

N62 - BPEAUD ALLOCATION TRANSFER AUDIT 07/02/97 02:19 PM
NEXT FN:

PROMOTION : 701143
TO-LEVEL<?> : 11XX (Wildcards allowed '$')
FROM-LEVEL<?>: 16XX (Wildcards allowed '$')
DATE : _____ (MM/DD/YYYY)

Amount	From	To	Date	Promo	Item	User		Fn
24	16XX	11XX	07/02/97	701143	DORAL LIGHT B7G3F	DOUCETTE	508-497-2319	N61
24	16XX	11XX	07/02/97	701143	DORAL MEN LT 100	DOUCETTE	508-497-2319	N61
24	16XX	11XX	07/02/97	701143	DORAL LIGHT 100 B	DOUCETTE	508-497-2319	N61
12	16XX	11XX	07/02/97	701143	DORAL FF 100 B7G3	DOUCETTE	508-497-2319	N61

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Quit Retrn Main

51859 2216

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

N62 - BPEAUD ALLOCATION TRANSFER AUDIT 07/02/97 02:20 PM
NEXT FN:

PROMOTION : 701143
TO-LEVEL<?> : 12XX (Wildcards allowed '$')
FROM-LEVEL<?>: 16XX (Wildcards allowed '$')
DATE : _____ (MM/DD/YYYY)

Amount	From	To	Date	Promo	Item	User		Fn
6	16XX	12XX	07/02/97	701143	DORAL LIGHT B7G3F	SULLIVAN	908-225-3219	N61
6	16XX	12XX	07/02/97	701143	DORAL MEN LT 100	SULLIVAN	908-225-3219	N61
6	16XX	12XX	07/02/97	701143	DORAL LIGHT 100 B	SULLIVAN	908-225-3219	N61
3	16XX	12XX	07/02/97	701143	DORAL FF 100 B7G3	SULLIVAN	908-225-3219	N61

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Quit Retrn Main

51859 2217

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

N62 - BPEAUD ALLOCATION TRANSFER AUDIT 07/02/97 02:20 PM
NEXT FN:

PROMOTION : 701143
TO-LEVEL<?> : 17XX (Wildcards allowed '$')
FROM-LEVEL<?>: 16XX (Wildcards allowed '$')
DATE : _____ (MM/DD/YYYY)

Amount	From	To	Date	Promo	Item	User		Fn
16	16XX	17XX	06/30/97	701143	DORAL LIGHT B7G3F	HEATH	412-257-9759	N61
16	16XX	17XX	06/30/97	701143	DORAL MEN LT 100	HEATH	412-257-9759	N61
16	16XX	17XX	06/30/97	701143	DORAL LIGHT 100 B	HEATH	412-257-9759	N61
8	16XX	17XX	06/30/97	701143	DORAL FF 100 B7G3	HEATH	412-257-9759	N61
2	16XX	17XX	06/30/97	701143	DORAL LIGHT B7G3F	HEATH	412-257-9759	N61
2	16XX	17XX	06/30/97	701143	DORAL MEN LT 100	HEATH	412-257-9759	N61
2	16XX	17XX	06/30/97	701143	DORAL LIGHT 100 B	HEATH	412-257-9759	N61
1	16XX	17XX	06/30/97	701143	DORAL FF 100 B7G3	HEATH	412-257-9759	N61

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Quit Retrn Main

51859 2218

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

V11 - BPEAUD ALLOCATION TRANSFER AUDIT 07/11/97 01:26 PM
NEXT FN:

PROMOTION : 701143
TO-LEVEL<?> : 13XX (Wildcards allowed '$')
FROM-LEVEL<?>: 16XX (Wildcards allowed '$')
DATE : _____ (MM/DD/YYYY)

Amount	From	To	Date	Promo	Item	User		Fn
1	16XX	13XX	07/11/97	701143	DORAL LIGHT B7G3F	LENNON	610-280-9191	N61
1	16XX	13XX	07/11/97	701143	DORAL MEN LT 100	LENNON	610-280-9191	N61
1	16XX	13XX	07/11/97	701143	DORAL LIGHT 100 B	LENNON	610-280-9191	N61
1	16XX	13XX	07/11/97	701143	DORAL FF 100 B7G3	LENNON	610-280-9191	N61

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Quit Retrn Main

51859 2219

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

N62 - BPEAUD ALLOCATION TRANSFER AUDIT 07/02/97 03:43 PM
NEXT FN:

PROMOTION : 701143
TO-LEVEL<?> : 16XX (Wildcards allowed '$')
FROM-LEVEL<?>: 11XX (Wildcards allowed '$')
DATE : _____ (MM/DD/YYYY)

Amount	From	To	Date	Promo	Item	User		Fn
13	11XX	16XX	07/02/97	701143	DORAL LIGHT B7G3F	CAMPBELL	716-634-4179	N61
13	11XX	16XX	07/02/97	701143	DORAL MEN LT 100	CAMPBELL	716-634-4179	N61
13	11XX	16XX	07/02/97	701143	DORAL LIGHT 100 B	CAMPBELL	716-634-4179	N61
7	11XX	16XX	07/02/97	701143	DORAL FF 100 B7G3	CAMPBELL	716-634-4179	N61

N62 - BPEAUD ALLOCATION TRANSFER AUDIT 07/02/97 03:43 PM
NEXT FN:

PROMOTION : 701143
TO-LEVEL<?> : 16XX (Wildcards allowed '$')
FROM-LEVEL<?>: 12XX (Wildcards allowed '$')
DATE : _____ (MM/DD/YYYY)

Amount	From	To	Date	Promo	Item	User		Fn
6	12XX	16XX	07/02/97	701143	DORAL LIGHT B7G3F	CAMPBELL	716-634-4179	N61
6	12XX	16XX	07/02/97	701143	DORAL MEN LT 100	CAMPBELL	716-634-4179	N61
6	12XX	16XX	07/02/97	701143	DORAL LIGHT 100 B	CAMPBELL	716-634-4179	N61
3	12XX	16XX	07/02/97	701143	DORAL FF 100 B7G3	CAMPBELL	716-634-4179	N61

N62 - BPEAUD ALLOCATION TRANSFER AUDIT 07/02/97 03:43 PM
NEXT FN:

51859 2220

PROMOTION : 701143
TO-LEVEL<?> : 16XX (Wildcards allowed '$')
FROM-LEVEL<?>: 13XX (Wildcards allowed '$')
DATE : _____ (MM/DD/YYYY)

Amount	From	To	Date	Promo	Item	User		Fn
10	13XX	16XX	07/02/97	701143	DORAL LIGHT B7G3F	CAMPBELL	716-634-4179	N61
10	13XX	16XX	07/02/97	701143	DORAL MEN LT 100	CAMPBELL	716-634-4179	N61
10	13XX	16XX	07/02/97	701143	DORAL LIGHT 100 B	CAMPBELL	716-634-4179	N61
5	13XX	16XX	07/02/97	701143	DORAL FF 100 B7G3	CAMPBELL	716-634-4179	N61

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

N62 - BPEAUD ALLOCATION TRANSFER AUDIT 07/02/97 03:44 PM
NEXT FN:

PROMOTION : 701143
TO-LEVEL<?> : 16XX (Wildcards allowed '$')
FROM-LEVEL<?>: 17XX (Wildcards allowed '$')
DATE : _____ (MM/DD/YYYY)

Amount	From	To	Date	Promo	Item	User		Fn
33	17XX	16XX	07/02/97	701143	DORAL LIGHT B7G3F	CAMPBELL	716-634-4179	N61
33	17XX	16XX	07/02/97	701143	DORAL MEN LT 100	CAMPBELL	716-634-4179	N61
33	17XX	16XX	07/02/97	701143	DORAL LIGHT 100 B	CAMPBELL	716-634-4179	N61
12	17XX	16XX	07/02/97	701143	DORAL FF 100 B7G3	CAMPBELL	716-634-4179	N61

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Quit Retrn Main

51859 2221

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

BPEN61S2 - M3 VALUE ADDED TRANSFER Jul 02, 1997 - 03:31 PM

NEXT FN: ___

PROGRAM: 701143 - DORAL B2G1F SEPTEMBER PROGRAM
PERIOD: 709-00

REGION	TOTAL UNITS	TOTAL SKUS	DORAL LIGHT B7G3F ADJUST	DORAL LIGHT B7G3F BALANCE	DORAL MEN LT 100 B7G3F ADJUST	DORAL MEN LT 100 B7G3F BALANCE
11XXXX	5523	263	13	364	13	364
12XXXX	1974	94	6	278	6	278
13XXXX	3066	146	10	180	10	180
16XXXX	28392	1352		218		218
17XXXX	10332	492	33	455	33	447
18XXXX	126	6		844		844
29XXXX	42	2		237		0
67XXXX	42	2		36		395
TOTALS	49497	2357	62	2612	62	2726

ENTR--PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12--
QUIT ACCTS UPDATE FIND ITEMS RESET

BPEN61S2 - M3 VALUE ADDED TRANSFER Jul 02, 1997 - 03:32 PM

NEXT FN: ___

PROGRAM: 701143 - DORAL B2G1F SEPTEMBER PROGRAM
PERIOD: 709-00

REGION	TOTAL UNITS	TOTAL SKUS	DORAL LIGHT 100 B7G3F ADJUST	DORAL LIGHT 100 B7G3F BALANCE	DORAL FF 100 B7G3F ADJUST	DORAL FF 100 B7G3F BALANCE
11XXXX	5523	263	13	364	7	182
12XXXX	1974	94	6	278	3	139
13XXXX	3066	146	10	180	5	90
16XXXX	28392	1352		218		104
17XXXX	10332	492	33	465	12	247
18XXXX	126	6		844		422
29XXXX	42	2		474		474
67XXXX	42	2		395		377
TOTALS	49497	2357	62	3218	31	2035

51859 2222

ENTR--PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12--
QUIT ACCTS UPDATE FIND ITEMS RESET

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

BPEN71S3 M8 WORKPLAN VAP TEMPLATE LIST 04:21 PM

VAP STARTING VAP ACCT _____0 PREV

ACCT	VAP ACCOUNT NAME	NUM	TEMPLATE DESCRIPTION	POST
X 023880	ASSOCIATED GROCERS O	13	701143 70900 DOR B2G1F SEPT	
X 026040	MILHEM ATTEA & BROS.	14	701143 70900 DOR B2G1F SEPT	
X 026300	AUER & COMPANY, INC.	14	701143 70900 DOR B2G1F SEPT	
X 044880	A. D. BEDELL CO.	14	701143 70900 DOR B2G1F SEPT	
X 081120	BUFFALO TOBACCO PROD	14	701143 70900 DOR B2G1F SEPT	
X 088080	J. A. CALDERON CO.,	14	701143 70900 DOR B2G1F SEPT	
X 091800	CAPITAL CANDY CO., I	13	701143 70900 DOR B2G1F SEPT	
X 094931	MID-VALLEY CANDY COM	14	701143 70900 DOR B2G1F SEPT	
124920	FRANK COLUCCI, INC.	14	701143 70900 DOR B2G1F SEPT	
129850	COOK WHOL. OF MEDINA	14	701143 70900 DOR B2G1F SEPT	
X 154180	DERIGO SALES, INC.	14	701143 70900 DOR B2G1F SEPT	
X 160600	DONOHUE CANDY & TOB.	14	701143 70900 DOR B2G1F SEPT	
X 162800	NORMAN J. DRESSLER	14	701143 70900 DOR B2G1F SEPT	
X 180000	ELMIRA TOBACCO CO.,	14	701143 70900 DOR B2G1F SEPT	
X 186350	F & T DISTRIBUTING C	14	701143 70900 DOR B2G1F SEPT	
X 194040	FINKLE DISTRIBUTORS,	14	701143 70900 DOR B2G1F SEPT	
X 203290	HARRY FOURTUNIS, INC	14	701143 70900 DOR B2G1F SEPT	
X 204600	SAM FRANK, INC.	14	701143 70900 DOR B2G1F SEPT	

Post 9/8/97

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

BPEN71S2 - M2 WORKPLAN ACTIVITY POSTING Aug 07, 1997 - 04:23 PM

NEXT FN: ___

PROGRAM: 701143 - DORAL B2G1F SEPTEMBER PROGRAM

PERIOD: 709-00 HH CODE: DOR B2G1F SEPT PACKING: 21/SKU

WHSLR	IN REGION 16 ACCTS	IN REGION 16 SKUS(S)	OUT REGION 16 ACCTS	OUT REGION 16 SKU(S)	TOTAL ACCTS	TOTAL SKUS	TOTAL OFFERS
023880	27	34	12	12	39	46	966
026040	6	9	1	1	7	10	210
026300	37	68	0	0	37	68	1,428
044880	18	45	3	3	21	48	1,008
081120	15	15	0	0	15	15	315
085824	1	1	0	0	1	1	21
088080	35	45	0	0	35	45	945
091800	44	56	11	14	55	70	1,470
094931	23	25	1	1	24	26	546
154180	59	79	0	0	59	79	1,659
160600	21	32	0	0	21	32	672
162800	85	127	110	141	195	268	5,628
TOTAL	614	881	146	181	760	1,062	22,302

18501

51859 2223

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

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Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

BPEN71S3 M8 WORKPLAN VAP TEMPLATE LIST 04:24 PM

VAP STARTING VAP ACCT 0 PREV

	VAP ACCOUNT	NAME	NUM	TEMPLATE DESCRIPTION	POST
X	447000	MUTUAL WHOLESALE SER	14	701143 70900 DOR B2G1F SEPT	
X	462720	NEW HAMPSHIRE TOBACC	13	701143 70900 DOR B2G1F SEPT	
X	468800	NORTH COUNTRY CANDY	14	701143 70900 DOR B2G1F SEPT	
	476520	OLEAN WHOLESALE GROC	14	701143 70900 DOR B2G1F SEPT	
X	509977	HARRY FOURTUNIS, INC	14	701143 70900 DOR B2G1F SEPT	
X	533288	JONES MCINTOSH TOBAC	14	701143 70900 DOR B2G1F SEPT	
	543630	RITE-AID ROME DIST.	15	701143 70900 DOR B2G1F SEPT	
X	570300	SCHEIDELMAN, INC.	14	701143 70900 DOR B2G1F SEPT	
	586440	SHOSHO BROTHERS, INC	14	701143 70900 DOR B2G1F SEPT	
X	611800	STANDARD-ROSENBAUM,	14	701143 70900 DOR B2G1F SEPT	
	612990	STAN-LOU TOB., INC.	2	701143 70900 DOR B2G1F SEPT	
	619822	WUSTEFELD CANDY CO.,	14	701143 70900 DOR B2G1F SEPT	
X	647510	TRADING PORT, INC.	14	701143 70900 DOR B2G1F SEPT	
X	648240	T B I CORPORATION	13	701143 70900 DOR B2G1F SEPT	
X	649920	TRIPIFOODS, INC.	13	701143 70900 DOR B2G1F SEPT	

Post
9/15/97

POSTING COMPLETED

BPEN71S2 - M2 WORKPLAN ACTIVITY POSTING Aug 07, 1997 - 04:26 PM

NEXT FN: ___

PROGRAM: 701143 - DORAL B2G1F SEPTEMBER PROGRAM

PERIOD: 709-00 HH CODE: DOR B2G1F SEPT PACKING: 21/SKU

WHSLR	IN REGION 16 ACCTS	IN REGION 16 SKUS(S)	OUT REGION 16 ACCTS	OUT REGION 16 SKU(S)	TOTAL ACCTS	TOTAL SKUS	TOTAL OFFERS
447000	23	29	0	0	23	29	609
462720	47	56	2	2	49	58	1,218
468800	7	15	0	0	7	15	315
509977	11	17	2	2	13	19	399
533288	73	148	0	0	73	148	3,108
570300	12	29	0	0	12	29	609
611800	59	77	0	0	59	77	1,617
647510	12	17	0	0	12	17	357
648240	39	47	53	53	92	100	2,100
649920	323	381	140	189	463	570	11,970
TOTAL	606	816	197	246	803	1,062	22,302

51859 2224

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

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BPEN71S3 M8 WORKPLAN VAP TEMPLATE LIST 04:26 PM

VAP STARTING VAP ACCT _____0 PREV

	ACCT	VAP ACCOUNT NAME	NUM	TEMPLATE DESCRIPTION	POST
	211050	J. GALANES & SONS, I	15	701143 70900 DOR B2G1F SEPT	
X	236370	GRAYS WHOLESALE, INC	14	701143 70900 DOR B2G1F SEPT	
X	278580	HERKIMER WHOL. CO.,	13	701143 70900 DOR B2G1F SEPT	
X	281200	HIBBERT & MCGEE, INC	14	701143 70900 DOR B2G1F SEPT	
X	315288	DOWLINGS, INC.	14	701143 70900 DOR B2G1F SEPT	
X	317880	R.L.JONES & SONS, IN	14	701143 70900 DOR B2G1F SEPT	
	331440	JACOB KERN & SONS, I	14	701143 70900 DOR B2G1F SEPT	
X	332400	KEYCO DISTRIBUTORS,	14	701143 70900 DOR B2G1F SEPT	
X	332520	KEYSTONE TOBACCO CO.	14	701143 70900 DOR B2G1F SEPT	
	332880	KEY STORES CO., INC.	14	701143 70900 DOR B2G1F SEPT	
X	335710	KINGSTON CANDY & TOB	14	701143 70900 DOR B2G1F SEPT	
X	336660	E. P. KIRST & SONS,	14	701143 70900 DOR B2G1F SEPT	
X	356150	LAVIN CANDY CO., INC	14	701143 70900 DOR B2G1F SEPT	
X	375878	MCLANE NORTHEAST COR	13	701143 70900 DOR B2G1F SEPT	
X	396640	MANCHESTER TOBACCO,	13	701143 70900 DOR B2G1F SEPT	
	425810	MILLER DISTRIBUTING	2	701143 70900 DOR B2G1F SEPT	
	431520	MOHAWK CANDY & TOB.	14	701143 70900 DOR B2G1F SEPT	
X	442680	MOUNTAIN CANDY & CIG	14	701143 70900 DOR B2G1F SEPT	

Post 9/11/97

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

BPEN71S2 - M2 WORKPLAN ACTIVITY POSTING Aug 07, 1997 - 04:27 PM

NEXT FN: ___

PROGRAM: 701143 - DORAL B2G1F SEPTEMBER PROGRAM

PERIOD: 709-00 HH CODE: DOR B2G1F SEPT PACKING: 21/SKU

WHSLR	IN REGION 16 ACCTS	IN REGION 16 SKUS(S)	OUT REGION 16 ACCTS	OUT REGION 16 SKU(S)	TOTAL ACCTS	TOTAL SKUS	TOTAL OFFERS
236370	11	27	0	0	11	27	567
278580	189	297	1	1	190	298	6,258
281200	31	42	0	0	31	42	882
315288	55	64	0	0	55	64	1,344
317880	14	29	0	0	14	29	609
332400	10	19	3	5	13	24	504
332520	8	20	0	0	8	20	420
335710	26	29	0	0	26	29	609
336660	68	87	0	0	68	87	1,827
356150	13	15	0	0	13	15	315
375878	283	331	529	553	812	884	18,564
396640	48	70	17	20	65	90	1,890
TOTAL	818	1,102	556	585	1,374	1,687	35,427

23,142

51859 2225

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

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COMPLETED

Order Displays

55980

51859 2226

7199-0148

SEPTEMBER DORAL B2G1F PROMOTION #701143

					DORAL (6M)				SEPTEMBER PROMOTION			
					LIGHT	LT MEN 100	LT 100	FF 100				
ACCT #	EFT NO.	PO #	ACCOUNT NAME	UPC	22588	22592	22589	22590	TOTAL ORDER $ AMOUNT	ARRIVAL DATE	#SKUS/ DORAL DISPLAYS (ITEM #530030) (1 PER SKU)	
DIV #1622											#/DISPLAYS PER DIRECT ACCOUNT	
026300	3065	NO	AUER	4.53	5	5	5	1		8/25/97	68	68 0237
				15.87					P/Pymt	$78.40	5.60	
236370	N/A	NO	GRAYS WHLS	1.80	2	2	2	1		8/25/97	27	30 0226
				6.30					P/Pymt	~~$94.80~~ 35	~~2.45~~ 2.5	
278580	NO	REQUIRED	HERKIMER	19.87	20	20	20	10		8/25/97	298	300 7202 0196
		Use 'Judy'		69.53					P/Pymt	$343.00	24.50	
533288	2071	NO	JONES McINTOSH	9.87	10	10	10	5		8/25/97	148	150 0241
				34.53					P/Pymt	$171.50	12.25	
332400	N/A	NO	KEYCO	1.60	2	1	2	1		8/25/97	24	26 0248
				5.60					P/Pymt	$29.40	2.10	
332520	N/A	NO	KEYSTONE	1.33	1	2	1	1		8/25/97	20	21 0243
				4.67					P/Pymt	$24.50	1.75	
332880	1890	NO	KEY STORES	0.13	0	0	0	0	X	8/25/97	2	0 X
				0.47						$0.00	0.00	
375878	N/A	YES	McLANE NE (Consolidated #607865) Call D.Cook for delivery	53.07	53	53	53	27	I WILL PLACE ORDER W/KATHY HAMMOND	8/25/97	796	796 0275
				185.73	2/1-CT; 4/2-MA; 1/0-NH; 2/1-NJ; 20/11-NY; 1/0-OH; 33/13-PA				P/Pymt	$911.40	65.10	
094931	3509	NO	MID VALLEY	1.67	1	2	1	2		8/25/97	25	26 0251
				5.83					P/Pymt	$29.40	2.10	
442680	1576	082597	MOUNTAIN CNDY	6.20	6	6	7	3	175	8/25/97	93	94 0253 22-9/2029
		ARRIVAL DATE	(25 WAM) (Smokers CID)	21.70	2	1	2	0	24.50 P/Pymt	$107.80	7.70	
447000	1052	082597	MUTUAL WHSL	1.93	2	2	2	1		8/25/97	29	30 0245
		ARRIVAL DATE		6.77					P/Pymt	~~$34.30~~ 35	~~2.45~~ 2.5	
761406	1448	REQUIRED	KLEIN CANDY	27.60	28	28	28	13		8/25/97	414	415 0247
		Use 'Judy'		96.60		(3/0-NYC/ 7/4-NJ/ 18/9-PA)			P/Pymt	~~$475.20~~ 476	~~33.95~~ 34	
468800	N/A	NO	NORTH COUNTRY	1.00	1	1	1	1		8/25/97	15	17 0221
				3.50					P/Pymt	$19.60	1.40	
570300	N/A	082697	SCHEIDELMAN	1.93	2	2	2	1		8/26/97	29	30 0234
		ARRIVAL DATE	Tues/Thurs Delivery	6.77					P/Pymt	~~$34.30~~ 35	~~2.45~~ 2.5	
					135	135	136	67			#REF!	

PR701143.XLS(7/16/97)

ATTN: SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

7/15

51859 2227

RJR CUS FIN SVCS
(910 741 3907
07/16/97 11:03

SEPTEMBER DORAL B2G1F PROMOTION #701143

				DORAL (6M)				SEPTEMBER PROMOTION	
				LIGHT	LT MEN 100	LT 100	FF 100		
ACCT #	EFT NO.	PO #	ACCOUNT NAME	22588	22592	22589	22590	TOTAL ORDER $ AMOUNT	ARRIVAL DATE
DIV #1622									
026300	3065	NO	AUER	5	5	5	1	1254.82	8/25/97
236370	N/A	NO	GRAYS WHLS	2	2	2	1	1005.50	8/25/97
278580	NO	REQUIRED Use 'Judy'	HERKIMER	20	20	20	10	9912.33	8/25/97
533288	2071	NO	JONES McINTOSH	10	10	10	5	4932.41	8/25/97
332400	N/A	NO	KEYCO	2	1	2	1	996.86	8/25/97
332520	N/A	NO	KEYSTONE	1	2	1	1	718.22	8/25/97
094931	3508	NO	MID VALLEY	1	2	1	2	980.56	8/25/97
442680	1576	ARRIVAL DATE	MOUNTAIN CNDY			TWO SHIPMENTS			
		082597		6	6	7	3	3100.36	8/25/97
		090297		2	1	2	0	704.63	9/2/97
447000	1052	082597	MUTUAL WHSL	2	2	2	1	986.48	8/25/97
		ARRIVAL DATE							
761406	1448	REQUIRED	KLEIN CANDY			ORDER BY STATE			8/25/97
		USE 'JUDY'	NY	3	3	3	0	1884.09	
			NJ	7	7	7	4	3926.79	15616.68
			PA	18	18	18	9	10405.83	
468800	N/A	NO	NORTH COUNTRY	1	1	1	1	574.59	8/25/97
570300	N/A	082697	SCHEIDELMAN	2	2	2	1	986.48	8/26/97
		ARRIVAL DATE							TUES. DELY.

DR701143.XLS(2/5/97)

ATTN: PROMOTIONS DEPT. (FAX #2156) FROM: J. CAMPBELL (716-634-4179; FAX [redacted])

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

51859 2228

COMPLETED

7199-0279

SEPTEMBER DORAL B2G1F PROMOTION #701143

					DORAL (6M)				SEPTEMBER PROMOTION			
					LIGHT	LT MEN 100	LT 100	FF 100				
ACCT #	EFT NO.	PO #	ACCOUNT NAME	UPC	22588	22592	22589	22590	TOTAL ORDER $ AMOUNT	ARRIVAL DATE	#SKUS/ DORAL DISPLAYS (ITEM #530630) (1 PER SKU)	
DIV #1623												
160600	3475	082597 ✓	DONAHUE	2.13	2	2	2	2	✓	8/25/97	32	34
		ARRIVAL DATE		7.47					P/Pymt	$39.20	2.80	
315288	1010	REQUIRED ✓	DOWLINGS	4.27	4	4	4	3	✓	8/25/97	64	64
		Use 'JUDY'		14.93					P/Pymt	$73.50	5.25	
194040	3270	NO ✓	FINKLE	12.80	13	13	13	6	✓	8/25/97	192	193
				44.80					P/Pymt	$220.50	15.75	
509977	3361	NO ✓	H. FOURTINS	7.33	8	8	8	2	✓	8/25/97	110	111
		/2 SHIPMENTS / PRDT		25.67					P/Pymt	$127.40	9.10	
335710	N/A	NO ✓	KINGSTON	1.93	2	2	2	1	✓	8/25/97	29	30
				6.77					P/Pymt	~~$84.50~~ 35	~~2.45~~ 2.5	
356150	1160	NO ✓	LAVIN CANDY	1.00	1	1	1	1	✓	8/25/97	15	17
				3.50					P/Pymt	$19.60	1.40	
431520	N/A	NO ✓	MOHAWK	0.07	0	0	0	0	✓	8/25/97	1	0
				0.23					P/Pymt	$0.00	0.00	
647510	1601	082597 ✓	TRADING PORT	1.13	1	1	1	1	✓	8/25/97	17	17
		ARRIVAL DATE		3.97					P/Pymt	$19.60	1.40	
619822	3481	NO ✓	WUSTEFELD	0.33	0	0	0	0	✓	8/25/97	5	0
				1.17					P/Pymt	$0.00	0.00	
611800	3337	NO ✓	STD ROSENBAUM	5.13	6	6	6	0	✓	8/25/97	77	77
				17.97					P/Pymt	$88.20	6.30	
					37	37	37	16			542	

0283
0284
(0290 0292)
0289
0282
X
0287
X
0285

PR70114.XLS(7/16/97)

ATTN: SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

51859 2229

Entered 7/16 dp

SEPTEMBER DORAL B2G1F PROMOTION #701143

				DORAL (6M)				SEPTEMBER PROMOTION	
ACCT #	EFT NO.	PO #	ACCOUNT NAME	LIGHT 22588	LT MEN 100 22592	LT 100 22589	FF 100 22590	TOTAL ORDER $ AMOUNT	ARRIVAL DATE
DIV #1623									
160600	3475	082597	DONAHUE	2	2	2	2	$1,138.26 ✓	8/25/97
		ARRIVAL DATE							
315288	1010	REQUIRED	DOWLINGS	4	4	4	3	2,275.88 ✓	8/25/97
		Use 'JUDY'							
194040	3270	NO	FINKLE	13	13	13	6	6,341.64 ✓	8/25/97
509977	3361	NO	H. FOURTINS	*TWO SHIPMENTS*					
				4	4	4	1	1,832.03 ✓	8/25/97
				4	4	4	1	1,832.03	9/2/97
335710	N/A	NO	KINGSTON	2	2	2	1	995.99 ✓	8/25/97
356150	1160	NO	LAVIN CANDY	1	1	1	1	563.72 ✓	8/25/97
647610	1601	082597	TRADING PORT	1	1	1	1	563.72 ✓	8/25/97
		ARRIVAL DATE							
611800	1337	NO	STD ROSENBAUM	~~5~~ 6	~~5~~ 4	~~5~~ 6	~~3~~	2,536.65 ✓	8/25/97

3664.06

called Judy

D:\701143.XLS(7/11/97)

ATTN: PROMOTIONS DEPT. (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

51859 2230

COMPLETED

7199-0293

SEPTEMBER DORAL B2G1F PROMOTION #701143

					DORAL (6M)				SEPTEMBER PROMOTION			
					LIGHT	LT MEN 100	LT 100	FF 100				
ACCT #	EFT NO.	PO #	ACCOUNT NAME	UPC	22588	22592	22589	22590	TOTAL ORDER $ AMOUNT	ARRIVAL DATE	#SKUS/ DORAL DISPLAYS (ITEM #530030) (1 PER SKU)	
DIV #1626												
586440	N/A	NO ✓	SHOSHO	0.33	0	0	0	0	~~NOT INCLUDED~~	8/25/97	5	0 X
				1.17					P/Pymt	$0.00	0.00	
124920	2091	NO ✓	F.COLUCCI	0.20	0	0	0	0	~~NOT INCLUDED~~		3	0 X
				0.70						$0.00	0.00	
088080	1657	NO ✓	J.A. CALDERNON	3.00	3	3	3	2	✓	8/25/97	45	47 0315
				10.50					P/Pymt	~~$60.00~~ $54.60	~~3.05~~ 3.9	
044880	1558	NO ✓	A.D. BEDELL	3.20	4	4	4	0	✓	8/25/97	48	51 0319
				11.20	(ALL PA)				P/Pymt	$58.80	4.20	
081120	3444	NO ✓	BUFFALO TOB	1.00	1	1	1	1	✓	8/25/97	15	17 0299
				3.50					P/Pymt	$19.60	1.40	
129850	N/A	NO ✓	COOK WHSL	0.27	0	0	0	0	✓	8/25/97	4	0
			Use On-Hand Product !	0.93					P/Pymt	$0.00	0.00	X
154180	1317	REQUIRED ✓	DERIGO SALES	5.27	6	6	6	1	✓	8/25/97	79	81
		Use 'Judy'		18.43					P/Pymt	$93.~~10~~80	6.~~95~~ 7	
180000	1550	082597 ✓	ELMIRA	1.33	1	1	1	2	✓	8/25/97	20	21 0316
		ARRIVAL DATE		4.67					P/Pymt	$24.50	1.75	
186350	3349	NO ✓	F & T DISTR.	1.53	2	2	1	1	✓	8/25/97	23	26 0317
				5.37					P/Pymt	$29.40	2.10	
336660	1017	082797 ✓	E.P. KIRST	5.80	6	6	6	3	✓	8/27/97	87	90 0303
		ARRIVAL DATE		20.30					P/Pymt	~~$102.90~~ 108.60	~~7.35~~ 7.4	
331440	NO	082597 ✓	J. KERN & SONS	0.13	0	0	0	0	✓	8/25/97	2	0 X
		ARRIVAL DATE	*Use On-Hand Product !*	0.47					P/Pymt	$0.00	0.00	
026040	1588	NO ✓	M. ATTEA	0.67	1	1	1	0	✓	8/25/97	10	13 0301
				2.33					P/Pymt	$14.70	~~1.05~~	
317880	1084	NO ✓	R.L. JONES	1.93	2	2	2	1	✓	8/25/97	29	30 0320
				6.77					P/Pymt	~~$24.30~~ 35	~~2.45~~ 2.5	
649920	1519	082597 ✓	TRIPIFOODS	49.67	50	50	50	24	✓	8/25/97	745	745 0313
	Call for appt @ (716) 822-7400 (#672483)			173.83	NY-35/18; PA-13/6; OH-2/0				P/Pymt	~~$85.50~~ 85.4	61 ~~50.90~~	
	Angelo				76	76	75	35			36	

PR701143.XLS(7/16/97)

ATTN: SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

entered by: Jane Hice 7/16/97

SEPTEMBER DORAL B2G1F PROMOTION #701143

				DORAL (5M)				SEPTEMBER PROMOTION	
				LIGHT	LT MEN 100	LT 100	FF 100		
ACCT #	EFT NO.	PO #	ACCOUNT NAME	22588	22592	22589	22590	TOTAL ORDER $ AMOUNT	ARRIVAL DATE
DIV #1626									
086060	1657	NO	J.A. CALDERRON	3	3	3	2	1565.18	8/25/97
044880	1558	NO	A.D. BEDELL	~~2~~ 4	~~2~~ 4	~~3~~ 4	3 0	1961.10	8/25/97
				STATE USE: ALL PENNSYLVANIA					
081120	3444	NO	BUFFALO TOB	1	1	1	1	563.72	8/25/97
164180	1317	REQUIRED Use 'Judy'	DERIGO SALES	6	6	6	1	2677.57	8/25/97
180000	1550	082597 ARRIVAL DATE	ELMIRA	1	1	1	2	704.64	8/25/97
186350	3348	NO	F & T DISTR.	2	2	1	1	853.71	8/25/97
336660	1017	082797 ARRIVAL DATE	E.P. KIRST	6	6	6	3	2959.43	8/27/97 WED. DELY
026040	1588	NO	M. ATTEA	1	1	1	0	422.79	8/25/97
317880	1084	NO	R.L. JONES	2	2	2	1	986.48	8/25/97
649920	1519	082597	TRIPIFOODS	ORDER BY STATE					8/25/97
			NY	35	35	35	18	17,333.86	
			PA	13	13	13	6	7,354.14	25,706.35
			OH	2	2	2	0	1,018.35	

per call to Judy 7/17

ATTN: PROMOTIONS DEPT. (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

51859 2232

COMPLETED

7199-0323

SEPTEMBER DORAL B2G1F PROMOTION #701143

					DORAL (6M)				SEPTEMBER PROMOTION			
					LIGHT	LT MEN 100	LT 100	FF 100				
ACCT #	EFT NO.	PO #	ACCOUNT NAME	UPC	22588	22592	22589	22590	TOTAL ORDER $ AMOUNT	ARRIVAL DATE	#SKUS/ DORAL DISPLAYS (ITEM #630030) (1 PER SKU)	
DIV #1638												
023880	1986	REQUIRED	ASSOC. GROC.	3.07	3	3	3	2		8/25/97	46	47
		Use 'Judy'		10.73		(NH-2/2; VT-1/0)			P/Pymt	~~$37.80~~ $34.60	~~3.95~~ 3.9	
091800	3291	NO	CAPITAL CANDY	4.67	5	5	5	2		8/25/97	70	73
				16.33		(ME-1/0; NH-1/0; VT-3/2)			P/Pymt	~~$88.30~~ $84	5.95	
211050	2085	NO	J. GALANES	0.20	0	0	0	0		8/25/97	3	0
				0.70					P/Pymt	$0.00	0.00	
281200	1256	NO	HIBBERT & McGEE	2.80	3	3	3	2		8/25/97	42	47
				9.80					P/Pymt	~~$53.90~~ $54.60	~~3.85~~ 3.9	
396640	3060	NO	MANCHESTER	6.00	7	7	7	0		8/25/97	90	90
				21.00					P/Pymt	~~$102.90~~ $103.60	~~7.35~~ 7.4	
462720	3389	082597	N.H. TOBACCO	3.87	4	4	4	2		8/25/97	58	60
		ARRIVAL DATE		13.53					P/Pymt	$68.60	4.90	
204600	3255	NO	SAM FRANK INC	1.80	2	2	2	1		8/25/97	27	30
				6.30					P/Pymt	~~$34.30~~ $35	~~2.45~~ 2.5	
648240	1835	NO	TBI	6.67	7	7	7	3		8/25/97	100	103
				23.33		(MA-4/1; NH-3/2)			P/Pymt	$117.60	8.40	
					31	31	31	12			47	
		REGION TOTALS		1224.30	279	279	279	130				4117
			Region Allocation	967	967							
				-967								
			Residual	0								

0326 X 0328 0337 0334 0331 0343

PR701143.XLS(7/16/97)

ATTN: SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000

entered by: Jane Neill 7/10/97

51859 2233

07/10/97 08:05 ☎910 741 3907 RJR CUS FIN SYCS 002/002

SEPTEMBER DORAL B2G1F PROMOTION #701143

				DORAL (6M)				SEPTEMBER PROMOTION	
ACCT #	EFT NO.	PO #	ACCOUNT NAME	LIGHT 22588	LT MEN 100 22592	LT 100 22589	FF 100 22590	TOTAL ORDER $ AMOUNT	ARRIVAL DATE
DIV #1638									
023880	1986	REQUIRED	ASSOC. GROC.	ORDER BY STATE					8/25/97
		USE 'JUDY'	NH	2	2	2	2	1264.20	1719.39
			VT	1	1	1	0	455.19	
091800	3291	NO	CAPITAL CANDY	ORDER BY STATE					8/25/97
			ME	1	1	1	0	478.17	2640.27
			NH	1	1	1	0	478.17	
			VT	3	3	3	2	1683.93	
281200	1256	NO	HIBBERT & McGEE	3	3	3	2	1683.93	8/25/97
396640	3060	NO	MANCHESTER	~~2~~ 7	~~2~~ 7	~~2~~ 7	3 0	3318.54	8/25/97
462720	3389	082597 ARRIVAL DATE	N.H. TOBACCO	4	4	4	2	2231.36	8/25/97
204600	3255	NO	SAM FRANK INC	2	2	2	1	1062.08	8/25/97
648240	1835	NO	TBI	ORDER BY STATE					8/25/97
			MA	4	4	4	1	1598.03	3336.32
			NH	3	3	3	2	1738.29	

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Pu Call to Judy - 1h 7/11/97

DR701143.XLS(7/11/97)

ATTN: PROMOTIONS DEPT. (FAX #2156) FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/nmgn0000